

Malaysia Results Review



22 November 2019

MRCB (MRC MK)

A Better Year Ahead; Reiterate BUY

Construction & Engineering | Construction

Buy (Maintained)

Target Price (Return) MYR0.87 (+15%)
Price: MYR0.755
Market Cap: USD777m

- Reiterate BUY with a new SOP-based MYR0.87 TP from MYR0.97, 15% upside. 9M19 results missed our estimates. Looking ahead, we expect stronger flow of property sales billings and the resumption of the Light Rail Transit Line 3 (LRT3) project. Our call is premised on MRCB's sizable outstanding orderbook of >MYR20bn and significant value accretion from the monetisation or development of its transit-oriented developments in Petaling Jaya, Penang, Cyberjaya, and Kwasa Damansara
- Earnings disappointed. The company posted a 3Q19 core net profit of MYR2.5m (-77.2% QoQ, -88.1% YoY), bringing 9M19 earnings to MYR17.9m (-76% YoY), or 17% and 30% of our and Street's estimates. 9M19 construction PBT continues to be weak, only recording MYR3.3m (-92.7% YoY). This was impacted by minimal billings for several property projects in their early stages, as well as prudent expensing of certain costs related to certain projects. The property division booked PBT of MYR69.8m this includes the sale of the remaining 30% stake in St Regis sold in 2Q19 down 21.4% YoY in the absence of one-off land sales in FY18 with a PBT gain of MYR66.8m.
- Meaningful contributions from the property segment in FY20 were anchored by higher recognition of unbilled property sales of MYR1.7bn. While YTD new property sales stands at MYR398m, we understand the actual numbers were higher closer to MYR600m before compensating for dropouts from property units sold previously in FY17-18. Despite that, MRCB still anticipates meaningful contributions from its property development projects, particularly Sentral Suites, Tria Residences @ 9 Seputeh (Kuala Lumpur), and 1060 Carnegie (Melbourne). We note that the company only guided for one project launch for FY20, which is related to developments in Kwasa Damansara (GDV: MYR500m) a revision from three projects previously.
- Earnings revised downwards. We cut our FY19F-21F earnings by 81%, 26%, and 16% after re-timing our construction project billings and lowering margins. We also adjust our RNAV surplus to reflect the latest GDV while maintaining an unchanged 12x FY20F construction earnings and 35% discount on RNAV. With that, our SOP-derived TP is lowered to MYR0.87. We expect FY20F to be a better year, anchored on higher recognition of unbilled property sales and resumption of billings for the LRT3 project from 2Q20 onwards.
- Key downside risks include a prolonged slowdown in the property market, longer-than-expected delays in the commencement of public sector infrastructure projects, and inability to secure new orders.

Forecasts and Valuation	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Total turnover (MYRm)	2,641	1,871	1,221	1,761	1,877
Net profit (MYRm)	186	75	20	93	104
Net profit growth (%)	(39.4)	(37.5)	(79.8)	353.2	12.4
Recurring EPS (MYR)	0.06	0.02	0.00	0.02	0.02
Recurring P/E (x)	11.9	32.9	163.1	36.0	32.0
P/B (x)	0.4	0.7	0.7	0.7	0.7
P/CF (x)	(3.0)	3.4	11.2	13.6	11.7
Dividend Yield (%)	2.3	2.3	2.3	2.9	3.3
EV/EBITDA (x)	21.0	25.8	32.4	24.2	22.1
ROAE (%)	4.2	2.1	0.4	1.9	2.2
Interest cover (x)	8.8	2.9	1.8	4.7	5.0

Source: Company data, RHB

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Avg Daily Turnover (MYR/USD)



5.6m/1.3m

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	22.8	4.9	0.7	(19.3)	2.7
Relative	28.6	3.5	8.0	(18.5)	8.8
52-wk Price	low/high (M	(IYR)		0.9	57-1.15



Source: Bloomberg



Financial Exhibits

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Financial summary	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Recurring EPS (MYR)	0.06	0.02	0.00	0.02	0.02
DPS (MYR)	0.02	0.02	0.02	0.02	0.03
BVPS (MYR)	1.88	1.10	1.08	1.08	1.08
ROE (%)	4.18	2.10	0.43	1.94	2.18

Valuation basis

We use SOP:

- i. 12x FY20F construction earnings;
- ii. 35% discount to RNAV.

Key drivers

Our FY19 forecasts are most sensitive to changes in:

- i. Recovery in the property market;
- ii. Better-than-expected construction margins.

Kev risks

- i. A prolonged slowdown in the property market;ii. Longer delays in the commencement of public
- ii. Longer delays in the commencement of public sector infrastructure projects;
- iii. Inability to secure new orders.

Company Profile

MRCB mainly operates in the property and infrastructure development industries in Malaysia.

Valuation metrics	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Recurring P/E (x)	11.9	32.9	163.1	36.0	32.0
P/B (x)	0.40	0.69	0.70	0.70	0.70
FCF Yield (%)	(64.93)	17.89	0.90	1.21	3.25
Dividend yield (%)	2.3	2.3	2.3	2.9	3.3
EV/EBITDA (x)	21.0	25.8	32.4	24.2	22.1
EV/EBIT (x)	24.0	33.4	46.7	32.3	29.2

Income statement (MYRm)	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Total turnover	2641	1871	1221	1761	1877
Gross profit	444	373	222	305	333
EBITDA (adj.)	285	165	136	185	206
Depreciation & amortisation	(35)	(37)	(42)	(46)	(50)
Operating profit	250	128	94	139	156
Net interest	(6)	(23)	(40)	(14)	(15)
Pre-tax profit	269	123	54	125	141
Taxation	(69)	(46)	(33)	(31)	(35)
Net profit	162	101	20	93	104
Recurring net profit	186	75	20	93	104

Cash flow (MYRm)	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Change in working capital	(1,138)	1,143	194	91	113
Cash flow from operations	(1,123)	988	297	245	284
Capex	(199)	(438)	(300)	(236)	(211)
Cash flow from investing activities	(1,042)	1,012	(300)	(236)	(211)
Dividends paid	(60)	(77)	(77)	(97)	(110)
Cash flow from financing activities	2,036	(1,994)	(17)	(11)	(25)
Cash at beginning of period	593	464	470	449	448
Net change in cash	(129)	6	(20)	(2)	48
Ending balance cash	464	470	449	448	495

Balance sheet (MYRm)	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Total cash and equivalents	724	552	531	529	577
Tangible fixed assets	1,826	1,979	2,238	2,427	2,588
Total investments	34	34	34	34	34
Total assets	10,325	8,342	8,066	8,079	8,229
Short-term debt	2,491	726	726	726	726
Total long-term debt	891	766	866	966	1,066
Total liabilities	5,403	3,442	3,221	3,238	3,392
Total equity	4,817	4,832	4,776	4,771	4,765
Total liabilities & equity	10,325	8,342	8,066	8,079	8,229

Key metrics	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Revenue growth (%)	9.7	(29.2)	(34.7)	44.2	6.6
Recurrent EPS growth (%)	(40.4)	(63.8)	(79.8)	353.2	12.4
Gross margin (%)	16.8	19.9	18.0	17.0	17.0
Operating EBITDA margin (%)	9.5	6.8	7.7	7.9	8.3
Net profit margin (%)	6.1	5.4	1.7	5.3	5.5
Capex/sales (%)	7.5	23.4	24.6	13.4	11.2
Interest cover (x)	8.8	2.9	1.8	4.7	5.0

Source: Company data, RHB



Results At A Glance

Figure 1: MRCB's results review

FYE Dec (MYRm)	3QFY18	2QFY19	3QFY19	QoQ (%)	YoY (%)	9MFY18	9MFY19	YoY (%)	Comments
Revenue	663.8	241.0	372.7	54.7	(43.8)	1,496.6	847.8	(43.4)	No revenue and profit recognised from several construction projects.
EBIT	42.3	21.1	25.2	19.6	(40.4)	120.5	65.2	(45.9)	
EBIT margin (%)	6.4	8.8	6.8			8.1	7.7		
Interest expense	(15.1)	(12.6)	(13.7)	8.7	(9.4)	(36.1)	(38.6)	7.0	
Associates	(0.2)	0.0	2.7	nm	nm	29.7	5.9	n.m.	
Pre-tax profit	40.5	9.8	14.3	45.4	nm	114.1	32.5	(71.5)	
Pre-tax margin (%)	6.1	4.1	3.8			7.6	3.8		
Tax	(22.0)	(2.2)	(12.1)	457.9	(45.0)	(37.7)	(21.0)	(44.4)	
Effective tax rate (%)	54.4	22.1	84.8			33.1	64.5		
Net profit	18.4	11.1	2.5	(77.2)	(86.3)	73.4	17.9	(75.6)	
Core profit	21.2	11.1	2.5	(77.2)	(88.1)	76.2	17.9	(76.5)	Missed expectations.
Net margin (%)	3.2	4.6	0.7			5.1	2.1		

Source: RHB

Figure 2: MRCB's segmental breakdown

FYE Dec (MYRm)	3QFY18	2QFY19	3QFY19	QoQ (%)	YoY (%)	9MFY18	9MFY19	YoY (%)	Comments
Revenue	663.8	241.0	372.6	54.6	(43.9)	1,496.6	847.7	(43.4)	
Construction	177.3	150.8	137.4	(8.9)	(22.5)	561.2	420.9	(25.0)	No revenue and profit recognised from several construction projects.
Property	469.1	71.2	215.0	201.8	(54.2)	882.9	371.4	(57.9)	
Others	17.3	19.0	20.3	6.9	16.8	52.4	55.4	5.7	
РВТ	40.4	26.9	28.0	4.3	(30.5)	125.5	75.6	(39.7)	
Construction	(4.3)	(15.2)	1.8	(111.6)	(141.0)	44.8	3.3	(92.7)	Lower profit due to prudent expensing of certain costs while awaiting for the completion of the final accounts of completed projects and the results of legal proceedings relating to certain projects.
Property	41.9	44.0	22.8	(48.1)	(45.5)	88.9	69.8	(21.4)	
Others	2.7	(1.9)	3.4	(281.9)	25.1	(8.2)	2.5	(131.1)	

Source: RHB

Figure 3: MRCB's SOP valuation

	FV based on RHB's TP		
Items	(MYRm)	BV (MYRm)	Equity value/surplus (MYRm)
Construction (12x 1-year forward earnings)			287.4
Surplus RNAV for property and investments			714.1
31% MQ REIT	289.0	264.0	25.0
Kwasa Damansara PDP for infrastructure works (DCF)			77.4
Shareholders' funds (ex-construction)			4,762.09
Proceeds from Warrants B @ MYR1.25			548.15
Total RNAV			6,414.1
Share base			4,803.97
RNAV per share			1.34
Discount			35%
Target Price (MYR)			0.87

Source: RHB



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12 months

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